



1. Best Rising Star – Amit Patel
2. Scientific Games – System Sales Manager
3. Why the Amit Patel deserves to be the best rising star?
 - Amit Patel with his humble beginnings grew up in Sigatoka, Fiji and moved to New Zealand to complete his Bachelor's Degree in IT. Showing great potential, after graduation, he took up an offer with Aristocrat NZ in their Casino Management Systems (CMS) division as Systems Support Specialist supporting all 5 casinos in New Zealand.
 - Within 2 years at Aristocrat, it was soon apparent that Amit's talents extended beyond support and he took on the added responsibility of looking after Aristocrat NZ's internal IT. Amit further extended his responsibilities as National IT Manager for Aristocrat NZ when the opportunity arose and looked after both internal IT and gaming system support and implementations for clubs and casinos across New Zealand.
 - During Amit's tenure with Aristocrat he maintained a 100% market share for (CMS) at different New Zealand Casinos and over 50% of the CMS's in the Class 4 Pub/Club market. Amit spent over 6 years with the company.
 - Amit joined Sky City Entertainment Group in 2014 and within four years with the company he mentored and led a team of 5 people in driving CMS support and innovation ideas in conjunction with the world's no. 1 CMS supplier Bally Technologies.
 - Amit crossed all facets of the Sky City Gaming business and has been congratulated for his achievements in working with Sky City marketing and the casino loyalty program and resolving long standing systems issues with various departments.
 - Rising to the position of Technical Lead – CMS for the SKYCITY Group, Amit was the key point of contact for Gaming Operations, Loyalty and Marketing executive senior management. He was also made a part of the decision making team for determining the future of existing and new CMS in use at the group.
 - With Amit's strength and deep understanding of systems and IT both with operators and suppliers alike. Amit joined SG Gaming Asia in 2018 as the Systems Sales Manager for the Asia Pacific handling all systems accounts.
 - In the short time he has been with SG, Amit has focused on customer satisfaction and long term relationships. Amit provides account management and has been a strong client advocate for strategic Asia Pacific accounts. With the help of the SG systems team he acts as the subject matter expert in for casino systems for key casino executives and represents the entire range of casino systems products and services offered by SG Gaming.
 - In just over 12 months at SG, Amit has already proven himself as the lead Systems expert across Asia. Amit actively works with Product Directors to ensure Asia centric features are accounted for in product roadmaps for now and future developments.

- Representing the leading gaming supplier around the globe, Amit is required to ensure the entire regions expectations are met while driving incremental opportunities and revenues and actively seeking new customers and markets including aggressively chasing competitive replacements across the region.
- Amit's current goal is to increase SG's market share in this region by going for key casino systems replacements as well as new openings in growth regions in Asia. Amit would like to see SG dominate the Asia Pacific region in casino systems especially in the medium to enterprise casino markets.
- Setting his eyes forward, Amit aims to move up within the Systems segment within SG where he can be a driving force for systems product innovation. He is passionate about working on technologies that can be disruptive and yet be a game changer for the industry and thus propelling SG systems and its customers to greater heights.